

## STATE PROCUREMENT OFFICE NOTICE OF AND REQUEST FOR EXEMPTION REMENT OF FIVE STATE OF HAWAII FROM CHAPTER 103D, HRS

Chief Procurement Officer 1. TO:

2.FROM: DAGS / Division of Public Works / Project Management Branch

Department/Division/Agency

Pursuant to §103D-102(b)(4), HRS, and Chapter 3-120, HAR, the Department requests a procurement exemption to purchase the following:

3. Description of goods, services or construction:

To reduce energy consumption, DAGS Public Works will be procuring the construction of the Variable Frequency Drives (VFD) for the Hawaii Convention Center (HCC) Loading Dock supply and exhaust fans. The new VFD will be controlled by the existing Direct Digital Control (DDC) System manufactured by Automated Logic. Island Controls is the only local contractor authorized by Automated Logic to service and maintain the equipment.

The estimated cost of this project [Hawaii Convention Center, Install Loading Dock VFDS & Chilled Water Valves; DAGS Job No. 42-26-7445] is \$99,200. The estimated cost of the interface connection to the existing DDC is \$29,000.

Upon approval of this exemption request, the project specifications will require the provision of components approved by Automated Logic and that the work be performed by Island Controls.

4. Name of Vendor: Island Controls	5. Price:
Address: 4355 Lawehana Street, Suite 1A	\$29,000 (estimate)
Honolulu, Hawaii 96818	
6. Term of Contract: From: Dec. 2011 12/12011 To: Dec. 2012 11/30/2015	7. Prior Exemption Ref. No. 10-060-ロ さ 10-093-K

- 8. Explanation describing how procurement by competitive means is either not practicable or not advantageous to the State:
- 1. The existing Automated Logic DDC system cannot be modified by another DDC contractor without an expensive translator. This will result in the DDC contractor providing a second and separate DDC system. This will in turn require HCC staff to expend more time to learn and operate the two systems and would also require maintenance by two separate contractors.
- 2. Island Controls is the only local contractor authorized by Automated Logic to service and maintain the equipment. Although the HCC does not have a maintenance contract with Island Controls, HCC hires Island Controls on a time and material basis to service and repair software problems. As such, Island Controls is familiar with the HCC and has the special knowledge and expertise needed to service the DDC system.
- 9. Details of the process or procedures to be followed in selecting the vendor to ensure maximum fair and open competition as practicable:

(Not Applicable)

## REQUEST FOR EXEMPTION FROM CHAPTER 103D, HRS (Cont.)

10. A description of the agency's internal controls and approval requirements for the exempted procurement: Approval of the Public Works Adminstrator is required for award of the Contract, upon recommendation of the Project Coordinator.						
Coordinator.						
je.						
12. A list of agency person	anel, by position, who will be involved in the approv	val process a	nd administra	tion of the contract:		
Name	Position	, was pro		nent in Process		
Ernest Lau	Public Works Administrator	$\overline{x}$	Approval	Administration		
Eric Nishimoto	Branch Chief		Approval	Administration		
Gina Ichiyama	Section Head		Approval	Administration		
Lloyd Maki	Project Coordinator		Approval	Administration		
			Approval	Administration		
			Approval	Administration		
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	Department: DAGS, PWD, Project Mgmt. Br.					
13. Direct inquiries to:	Contact Name: Lloyd Maki Phone Number: (808) 586-0479					
<del>"</del>	Fax Number: (808) 586-0530					
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Agency	y shall ensure adherence to applicable administrativ	e and statutor	ry requiremen	its		
14. I certify that the inf	formation provided above is, to the best of	mv knowl	edge. true	and correct.		
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Department Head	7	Date				
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15 .Date Notice Posted						
The Chief Procurement Of	ficer is in the process of reviewing this request for	evenntion fro	om Chanter 10	13T) HPS Submit		
The Chief Procurement Officer is in the process of reviewing this request for exemption from Chapter 103D, HRS. Submit written objections to this notice to issue an exemption from Chapter 103D, HRS, within seven calendar days or as otherwise						
allowed from the above posted date to: Chief Procurement Officer						
State Procurement Office						
	P.O. Box 119					
Honolulu, Hawaii 96810-0119						

## REQUEST FOR EXEMPTION FROM CHAPTER 103D, HRS (Cont.)

Chief Procurement Officer's comments:

Chapter 103D, HRS, the depart must be in compliance with Pr Circular No. 2010-05, as appro2012, for the interface connect	procurement authority is required for a Request for Exemption from timent is reminded that individual(s) participating in procurement activities ocurement Delegation No. 2010-01 and Amendment 1, and Procurement opriate. This approval is for the period December 1, 2011 to November 30, ion to the DDC, is for the solicitation process only, and HRS section 103D-			
Reporting System.	-112, shall apply. This award is required to be posted on the Awards			
Reporting System.				
16.  APPROVED DISAPPROVED NO ACTION REQUIRED				
	Chief Procurement Officer Date			
	Chief Procurement Officer Date			



March 2011

Island Controls, our Systems and Services Provider in Honolulu, Hawaii, is the authorized ALC Dealer for their assigned ALC Territory in the Hawaiian Islands. They have the exclusive right to sell our products within their assigned territory, and they are the sole source for all ALC products, after sales service and warranty on ALC products installed in their territory.

If you have any questions at all, we welcome your call.

Much Ellenh

Sincerely,

Mark E. Clark Region Manager

MEC/mc